



MICHAEL MCDERMOTT

INTRODUCTION

Hello and thank you in advance for considering my application. As you can see, I do have a business of my own. I'm currently seeking to add another revenue stream in order to supplement my income. Over my 35 years in the business world, I've always operated my business while working and managing in other industries to gain knowledge and experience. My goal is attaining a profitable remote sales/account management position with a company that has a quality product/service, quality leads, and a flexible schedule...

CONTACT

PHONE:
754.268.1103

DIGITAL PORTFOLIO:
<https://lockdnlocally.wixsite.com/michaelmcdermott>

EMAIL:
lockdnwiththemaestro@gmail.com

Dance	Music / Mixology
Technology	Comedy
Cooking	Movies
Festivals	Philosophy
Profiling	Networking
Marketing	Strategy
Chess	Business Development

EDUCATION

Nativity Catholic School	Hollywood, FL
Chaminade Madonna College Prep	Hollywood, FL
Victoria College	Victoria, TX (Psychology)
Gene A Whiddon Vocational	Fort Lauderdale, FL (Accounting)

BUSINESS (OWNER – OPERATOR) 1989-2018

Relentless Productions	South Florida (Complete event production)
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BUSINESS (OWNER – OPERATOR) 2020-PRESENT

LockdnLocally	Nationwide (Business & Brand Development)
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WORK EXPERIENCE

Entertainment

- ❖ Rhythm City Productions Hollywood, FL (Event Production)
- ❖ Clubs refer to **DIGITAL PORTFOLIO** Please

Logistics & Call Center

- ❖ Errand Express Lantana, FL (Courier Service – Driver, Dispatch)
- ❖ Motorola iDEN Coral Springs, FL (Tier II Software Support Supervisor)
- ❖ American Express Coral Springs, FL (Retention Supervisor)
- ❖ Uber South Florida (5 Star Contractor)

Sales & Account Management

- ❖ MetroPCS Miami, FL (Location Manager)
- ❖ IRT – First Data Fort Lauderdale, FL (Sales)
- ❖ Encompass Parts Ft Lauderdale, FL (CSR, Key Account Mgmt.)
- ❖ Pricester.com Hollywood, FL (National Sales Manager)
- ❖ Sterling Time Company Hollywood, FL (Sales, Account Mgmt.)
- ❖ Reliable Telecard Miami, FL (Sales, Account Mgmt.)
- ❖ Weberts llc. Hallandale, FL (Sales, Account Mgmt.)
- ❖ Media Baby Coral Springs, FL (Sales, Account Mgmt.)
- ❖ Targeted Online Advertising Deerfield Bch, FL (Acct Mgmt.)



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INTRODUCTION CONTINUED

Listed are the titles I was hired under. At almost every company I was also tasked with many other duties for the knowledge I possessed. C-Suite level executives included me in many strategic meetings knowing that I too operated my own high end event production company. That allowed me to learn directly from CEO's, CFO's and owners of major corporations. I've worked with all types of clients, from your average Joe to the 1% in both the private and public sector. **Please review my digital portfolio. A resume is just an overview of positions held. My digital portfolio provides an in-depth view answering the questions asked in a first interview. Just as your qualifying me, I'm also qualifying positions I'm applying for to make a decision beneficial & prosperous for all parties involved. Have a great day.**

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WORK EXPERIENCE (CONTINUED)

Hospitality

- ❖ **Café 66** Fort Lauderdale, FL (Assistant Bar Manager)
- ❖ **Bru's Room** Fort Lauderdale, FL (Expeditor)
- ❖ **Ugly Tuna Saloon** Fort Lauderdale, FL (Assistant Bar Manager)
- ❖ **Gaby's** Pembroke Pines, FL (General Manager)
- ❖ **Grande Pizza** Fort Lauderdale, FL (Marketing & Promotions)
- ❖ **Bocas Best Pizza Bar** Boca Raton, FL (Driver, FOH, BOH)
- ❖ **Oasis Cafe** Fort Lauderdale, FL (FOH, BOH)
- ❖ **Adam's Awesome Subs** Fort Lauderdale, FL (Driver, Catering)
- ❖ **The Burger Freak** Fort Lauderdale, FL (Driver, FOH, BOH)
- ❖ **Roadhouse Grill** Boca Raton, FL (BOH)

SKILLSETS

- Cash Handling & Accounting
- Sales, Account Management
- Operations, Management
- Marketing & Lead Generation
- Recruitment, Human Resources
- Quality Assurance, Training & Development
- Purchasing, Inventory Management, Logistics, Shipping, Receiving
- Customer Service & Retention
- Web Development, Software, IT
- Nightclub – Management, Operations, Marketing, Entertainment
- Hospitality – Management, Operations (FOH & BOH), Marketing
- Event Production & Management